

Date Posted: 11/30/12

**University of Houston  
Graduate College of Social Work**

**JOB OPPORTUNITY POSTING**

**Job Title:** Vice President, Development

**Employer/Agency:** Easter Seals Central Texas

**Job Description:** In keeping with our mission, we provide exceptional services to ensure that all people with disabilities or special needs and their families have equal opportunities to live, learn, work and play in their communities. We offer competitive pay, a positive work environment, and opportunities to make a difference in the lives of those we serve.

We are seeking a Vice President, Development for our growing department. The Vice President, Development is responsible for developing an individual major gifts program by identifying, cultivating and stewarding a portfolio of individual major gift prospects, leading subordinate staff toward the achievement of all departmental goals, providing strategic vision that will support current and future ESCT financial development efforts, and for creating a strategic plan that will support development growth and to train and supervise the development staff to ensure implementation of the strategic plan through day-to-day activities.

**Qualifications:** Bachelor's and/or Master's degree in business, communications and/or marketing or a related field and three or more years of fundraising experience. Minimum three years demonstrated success and direct implementation of an individual and corporate major gifts operation for a non-profit organization with a track record of overall growth. Demonstrated success in cultivating and managing a growing portfolio of individual and corporate major gift prospects. Demonstrated success in direct solicitation of individual gifts in excess of \$5,000 and corporate gifts in excess of \$10,000. Proven track record of implementation of successful major donor stewardship activities. Experience building positive and productive relationships with board members and volunteers. Experience building positive and productive relationships with executive-level staff. Ability to positively engage, develop and motivate high-performing teams.

**Salary/Hours:** DOE

**Employer/Agency:** Easter Seals Central Texas  
**City, State, Zip:** Austin, TX

**Contact Person:** Jennifer Garza

**Telephone Number:** 512.615.6864

**Fax Number:** 512.615.7121

**Email Address:** hresources@eastersealstx.com

**Application Method:** Submit resumes with salary requirements to hresources@eastersealstx.com or fax to 512.615.7121

Location: 1611 Headway Circle Building 2  
Austin, TX 78754

**Opening Date:** Immediate

***If your response to this job posting results in successful employment, please email the GCSW Office of Alumni and Career Services at [mswjobs@sw.uh.edu](mailto:mswjobs@sw.uh.edu) with the hiring details of your new job opportunity. Thank you***