

**Follett Contract Year Two Earned Commissions Plus Minimum Commission Guarantee (CY21)**

<b>Campus</b>	<b>Fall 2020 Enrollment*</b>	<b>%</b>	<b>MG Allocation**</b>	<b>CY21 Earned Commissions</b>	<b>CY21 TOTALS</b>
UH	47,090	61.7%	\$ 341,291.34	\$ 753,174.28	\$ 1,094,465.62
UHCL	9,144	12.0%	\$ 66,272.42	\$ 94,579.62	\$ 160,852.04
UHD	15,239	20.0%	\$ 110,446.78	\$ 131,511.73	\$ 241,958.51
UHV	4,888	6.4%	\$ 35,426.46	\$ 63,859.95	\$ 99,286.41
<b>TOTAL</b>	<b>76,361</b>	<b>100.0%</b>	<b>\$ 553,437.00</b>	<b>\$ 1,043,125.58</b>	<b>\$ 1,596,562.58</b>

\*Minimum commission guarantee allocation based on fall enrollment for the contract year 7/1/20-6/30/21.

\*\*50% to be paid by 11/31/2021, 50% to be paid by 1/31/2022.