

I. Annual HUB Contest 2022 Winners

College/Division Prize options are cash prizes allocated to cost center identified by each winner.

- a. 1st Place—Law Center 28.79% of expenditures were with HUB vendors exceeding the assigned goal by 16.19%
 - Prize- \$550
- b. 2nd Place- Bauer College of Business 34.42 % of expenditures were with HUB vendors exceeding the assigned goal by 7.02%
 - Prize- \$350
- c. 3rd Place- College of Medicine—22.55% of expenditures were with HUB vendors exceeding the assigned goal by 3.65%
 - Prize- \$300

II. Methodology Used to Establish Annual HUB Goals

HUB Goals are calculated using a three-year weighted average of actual College/Division HUB utilization coupled with reasonable growth expectations:

- Colleges/Divisions achieving **more than 20%** of assigned HUB goal in 2022
 - FY 2023 Growth expectation is 110% (FY22 goal x 110%)
- Colleges/Divisions achieving **less than 20%** of assigned HUB goal in 2022
 - FY 2023 Growth expectation is 125% (FY22 goal x 125%)

The new expected goal—calculate 3-year medium plus the growth expectation, a comparison of most recent year's actuals with a goal adjustment when appropriate. The establish of HUB goal considers the following:

Note:

Maximum goal is 35%

Minimum goal is 5%