

I. Annual HUB Contest 2021 Winners

College/Division Prize options are cash prizes allocated to cost center identified by each winner.

- a. 1st Place—Conrad N. Hilton College of Hotel & Restaurant Management
19.52% of expenditures were with HUB Vendors exceeding the assigned goal by 10.62%
 - Prize- \$550
- b. 2nd Place- Administration & Finance 27.83% of expenditures were with HUB Vendors exceeding the assigned goal by 4.83%
 - Prize- \$350
- c. 3rd Place- College of Arts 9.04% of expenditures were with HUB Vendors exceeding the assigned goal by 4.04%
 - Prize- \$300

II. Methodology Used to Set FY 2022 Goals

A comparison was made of the most recent year's actuals with adjustment for the following:

- Colleges/Divisions achieving **more than 20%** of assigned HUB goal in 2021
 - FY 2022 Growth expectation is 110% (FY21 goal x 110%)
- Colleges/Divisions achieving **less than 20%** of assigned HUB goal in 2021
 - FY 2022 Growth expectation is 125%

Note:

Maximum goal is 35%

Minimum goal is 5%