

I. Annual HUB Contest 2019 Winners

College/Division Prize options were (I-Pad purchased for College/Division or food purchase from Fresh Fork)

- a. 1st Place—Student Affairs 35.3% of expenditures were with HUB Vendors exceeding the assigned goal by 13%
 - Prize- Food purchase from Fresh Fork
- b. 2nd Place- NSM 17% of expenditures were with HUB Vendors exceeding the assigned goal by 10.9%
 - Prize- Food purchase from Fresh Fork
- c. 3rd Place- Academic Affairs 31.5% of expenditures were with HUB Vendors exceeding the assigned goal by 10.5%
 - Prize- Food purchase from Fresh Fork

II. Annual HUB Contest Description for FY20

Purpose: To recognize the top three Colleges/Divisions exceeding the FY2019 HUB goals; 1st, 2nd, 3rd and Honorable Mention place winners will receive a food allowance. The food allowance award is to be spent within FY20 is as follows:

- 1st place winner \$550
- 2nd and 3rd place winners \$350
- Honorable Mention –maximum of two Colleges/Dept. whose achievement are within 1.5% points of the 3rd place winner will receive \$150

III. Methodology Used to Set FY 2020 Goals

A comparison was made of the most recent year's actuals with adjustment for the following:

- Colleges/Divisions achieving **more than 20%** of assigned HUB goal in 2019
 - FY 2020 Growth expectation is 110% (FY19 goal x 110%)
- Colleges/Divisions achieving **less than 20%** of assigned HUB goal in 2019
 - FY 2020 Growth expectation is 125%

Note: Minimum goal increase is 5% (FY19 goal x 125%)