## UNIVERSITY of HOUSTON

## **Bookstore Advisory Committee Auxiliary Services**

Date: September 19, 2012

Place: FFCo. Private Conference Room

Time: 12 pm-1:30 pm

Attendees: Rosie Guajardo, Billy Garner, Marcella Norwood, Deborah Davis, Kelli Getz, Ramona Taylor,

Cheryl Grew-Gillen, Felix Robinson, B. Renae Milton, Lili Zamarano, Heidi Kennedy, Kirsten Yon,

Esmeralda Valdez

## **Meeting Minutes**

- I. Introductions
- II. Roles and Responsibilities
  - a. By-Laws Review
  - b. Committee
    - i. 8 voting members
  - c. Committee Purpose
    - i. Advise Executive Management Team for Admin & Finance
    - ii. Engage with Campus Constituencies
    - iii. Provide feedback on current book store services
    - iv. Build consensus for new program initiatives
    - v. Facilitate campus dialogue on all book store issues
  - d. Bookstore Purpose
    - i. Conduit for exchanging information regarding bookstore services
    - ii. Provide advice and assistance related to:
      - 1. Textbook pricing
      - 2. Buy-Back rates and policies
      - 3. Timeliness of submitting textbook orders
  - e. Committee By-Laws
    - i. 2012 By-Laws sent to current members
      - 1. http://www.uh.edu/af/docs/BAC/BAC bylaws.pdf
    - ii. Online agenda request process
      - 1. http://www.uh.edu/af/committees/bookstore\_agenda.htm
- III. Chair and Vice-Chair Elections
  - a. Chair and Vice-Chair will be decided at next meeting

## IV. UH Bookstore FY12 Overview

- a. Summer Updates & Information
  - i. B&N Management Team
    - 1. Felix Robinson: General Manager
    - 2. Lil Zamarano: Assistant General Manager
    - 3. Tameka Eugene Assistant Textbook Operations Manager
    - 4. Glenda Stubblefield: Shipping and Receiving Manager
    - 5. Rhonda Spradley: Operations Manager
    - 6. Akeila Francis: General Merchandise Manager
    - 7. Katy Hajek: General Merchandise Assistant Manager
    - 8. Maria Gamboa: Law Store Manager
    - 9. Kanitra Taylor: Fan Shop Manager
    - 10. Laura Uriarte: Sugar Land Store Manager
  - ii. Our Path This Year
    - 1. University Center Store changes during UC renovations
      - a. Lost 5,295 square feet due to UC construction
      - b. Gained 1,728 square feet for new storage area constructed in back of main store.
      - c. All on-line, refunds, & sales were conducted on the main sales floor for Fall 2012 Back-ToOSchool.
    - 2. UH Fan Shop Stadium Parking Garage
      - a. Over 3,00 square feet of space
      - b. Increasing Partnership with UH Athletics
      - c. Opened Summer 2012
      - d. Held a 25% off Merchandise and sidewalk sale of up to 50% off on September 19, 2012
      - e. Enhance Fan Experience for all UH Sports
        - i. 37% Fan Shop increased sales over last year mostly due to Alumni support
          - (May-September 2011 vs. May-September 2012)
        - ii. Added wireless touch screen hand held registers in August 2012
        - iii. Systems talk to main store
        - iv. Technology has been working great and sales have increased during the first two home games
        - v. Goal is to meet or beat 57% for Spring 2012
    - 3. Textbook Adoptions
      - a. Fall 2012 at 100% by the first day of class
        - i. First Due Date: March 23, 2012

- 7% submitted vs. 19% submitted last LY (March 2011)
- b. Key Targets for Spring 2013
  - i. First Due Date: October 26, 2012
    - Registration estimated start date mid-November
    - 2. 57% by December 2011 for Spring 2012
- 4. NOOKstudy (software) Free Download!
  - a. The Bookstore Management Team is available to demo NOOKstudy and NOOK devices to any UH College, department, faculty, and students.
  - b. Flash drives with NOOKstudy preload
  - c. Inventory available for in-store purchase (main only)
- 5. Live NOOK Device Display at Main Campus Store
  - a. NOOKstudy now on iPad
  - b. NOOKstudy platform is already integrated into Blackboard
- 6. Marketing Getting the Word Out!
  - a. Bookstore and SGA are working together to improve book adoption submission and processes.
  - Participated in New Faculty Conference, share bookstore programs like Faculty Center Network, and NOOKstudy LMS Blackboard Integration.
  - c. Partnered with UH Parking to provide NOOKstudy ads at the new bus shelters
  - d. Student textbook email campaign, Facebook & Twitter
  - e. Support student newspaper through back to school ads and ads in the freshmen transition magazine.
  - f. Participated in New Student O-Team Leadership training
  - g. Partnered with Enrollment Services for presentations during all orientations and ads for Parent's Guide – Igniting Freshman Communication
- b. Textbook Sub-committee
  - i. Will be decided at the next meeting
- V. Member Items
  - a. None
- VI. Adjour
  - a. Next Meeting
    - i. October 10, 2012
    - ii. 12 pm to 1:30 pm
    - iii. Fresh Food Company private conference room