

UC 11249 10F

CBM003 ADD/CHANGE FORM

APPROVED MAR 23 2011

Undergraduate Council  
 New Course  Course Change  
 Core Category: \_\_\_\_\_ Effective Fall 2011

or  
 Graduate/Professional Studies Council  
 New Course  Course Change  
 Effective Fall 2011

1. Department: COMM College: CLASS  
 2. Faculty Contact Person: Julie B. Fix Telephone: 3-3728 Email: jbfix@central.uh.edu

3. Course Information on New/Revised course:  
 • Instructional Area / Course Number / Long Course Title:  
COMM / 4331 / Persuasion  
 • Instructional Area / Course Number / Short Course Title (30 characters max.)  
COMM / 4331 / PERSUASION  
 • SCH: 3.00 Level: SR CIP Code: 09.0101.00 01 Lect Hrs: 3 Lab Hrs: 0

RECEIVED OCT 15 2010

4. Justification for adding/changing course: To more accurately reflect course content/level

5. Was the proposed/revised course previously offered as a special topics course?  Yes  No  
 If Yes, please complete:

• Instructional Area / Course Number / Long Course Title:  
 \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_  
 • Course ID: \_\_\_\_\_ Effective Date (currently active row): \_\_\_\_\_

6. Authorized Degree Program(s): B.A.

- Does this course affect major/minor requirements in the College/Department?  Yes  No
- Does this course affect major/minor requirements in other Colleges/Departments?  Yes  No
- Can the course be repeated for credit?  Yes  No (if yes, include in course description)

7. Grade Option: Letter (A, B, C ...) Instruction Type: lecture ONLY (Note: Lect/Lab info. must match item 3, above.)

8. If this form involves a change to an existing course, please obtain the following information from the course inventory: Instructional Area / Course Number / Long Course Title  
COMM / 4331 / Persuasion

• Course ID: 16530 Effective Date (currently active row): 8/25/2003

9. Proposed Catalog Description: (If there are no prerequisites, type in "none".)

Cr: 3. (3-0). Prerequisites: Six semester hours in interpersonal communication or consent of instructor.  
 Description (30 words max.): Theories, methods, and ethics of persuasion and social influence.

10. Dean's Signature: \_\_\_\_\_ Date: 10/14/10

Print/Type Name: Sarah Fishman