Utilizing Technology to Enhance Student Success & Belonging through Parent Engagement

Presented by: Dr. Jerrell Sherman

Associate Dean of Students

University of Houston - Main Campus





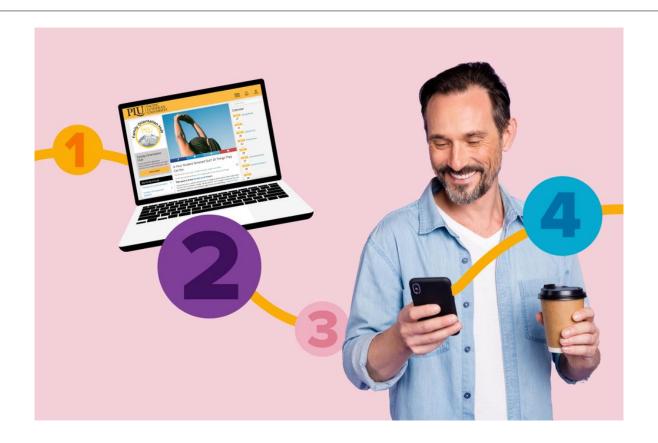
AGENDA

- Overview of CampusESP Services & Features
- II. Data on Parent Engagement Research
- III. UH Main Campus (Cougar Family Connect Portal) Progress & Future Goals
- IV. CampusESP Best Practices & Professional Development Opportunities
- V. Q&A



4-ORGING

I. CampusESP Services & Features





CampusESP Services

1. ASSESS

Understand and measure your parents' & family expectations/interests

WHAT TOPICS DO FAMILIES WANT TO LEARN MORE ABOUT?











2. ENGAGE

Connect with student supporters to drive results that matter



3. MANAGE

Organize news, events, alerts, and student updates in one platform



Multiple Layers of Support

Customer Success

Onboarding
Implementation
Technical Integration
Ongoing Support
Training



Account Management

Consulting
Advice
Yearly Portal Review
Expanding Solutions



YOUR GOALS ACCOMPLISHED

CampusESP is trusted by over 300 colleges 4 million families









Customer #1 (2015)

Student retention FERPA mgmt Centralized parent comm.



Parent orientation Student success Centralized parent comm.



FERPA mgmt
Student success
Centralized parent comm.

Customer #118 (2021)

New student programs
Student success
Centralized parent comm.













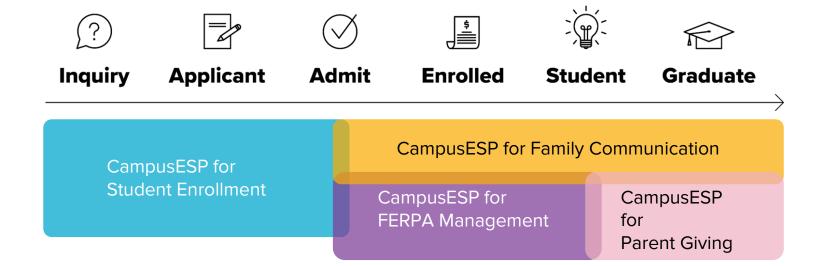
















"Parents are rational and emotional, informed and misinformed, deeply interested and distressingly distant, seeking solutions to and being part of various problems."



CampusESP is your complete parent engagement strategy to support student success





Keep parents informed

Nudge student behavior

Alert parents when needed

Segment communication by population

Provide analytics on the ROI of parent engagement

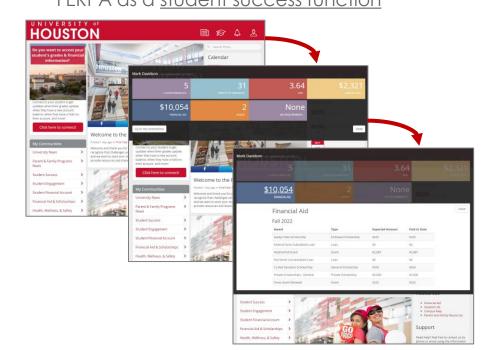


Modernize FERPA Management

Manual FERPA <u>form</u>
Parent calls and emails <u>to school</u>
FERPA as an IT function

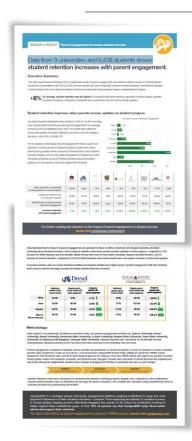


Electronic FERPA <u>process</u>
Self-Service access <u>for parents</u>
FERPA as a student success function





Student retention is higher w/ parent engagement



Exploratory study of 6,438 students across 9 universities showed:`

+8%

On average, student retention was 8% higher for a student when their parent or guardian received regular updates on student progress, compared to students with a parent who did not receive similar updates

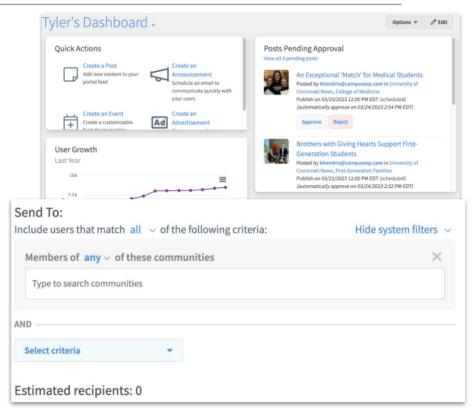
	AUBURN UNIVERSITY.	Drexel UNIVERSITY	EMORY	KENNESAW STATE	LASALLE UNIVERSITY	MORCAN SAII IBAARSEY	TEXAS STATE UNIVERSITY	THE UNIVERSITY OF ALABAMA AT REMAINGHAM	VALDOSTA STATE
Total # of parents in CampusESP receiving updates on student progress	12,878	3,656	875	3,184	557	906	7,101	2,274	1,238
Institutional retention rate for all 1st year students	92.8%	89.7%	94.9%	74.1%	66.0%	72.5%	77.0%	83.9%	56.0%
Retention rate for 1st year students with parent engagement	94.2%	91.7%	95.5%	77.6%	79.6%	83.5%	98.4%	86.6%	70.7%
Increase in retention with parent engagement	+ 1.4%	+ 2.0%	+.6%	+ 3.5%	+ 13.6%	+ 11.04%	+ 21.4%	+ 2.7%	+ 14.7%

2022 "Parent engagement increases student success" available at https://www.campusesp.com/blog/student-retention-increases-with-parent-engagement

What's new at CampusESP?

Over the last year here are some of the new rollouts (and a sneak at what is to come):

- **★** SMS Module
- ★ Performance Dashboards
- ★ Announcement Enhancements
 - Drip Announcements
 - Advanced Designer
- ★ Single Sign On
- ★ Multi Factor Authentication
- ★ Dynamic Communities
- ★ User Targeting





UH Content

(some examples)

- -Academic calendar
- -Deadlines
- -Parent events
- -Parent orientation
- -Admission info

One-Stop Shop for Your Parents





CampusESP Content

(some examples)

- -FAFSA information
- -Understanding debt
- -Helping your student
- -Student checklists
- -Mental health support



MOBILE

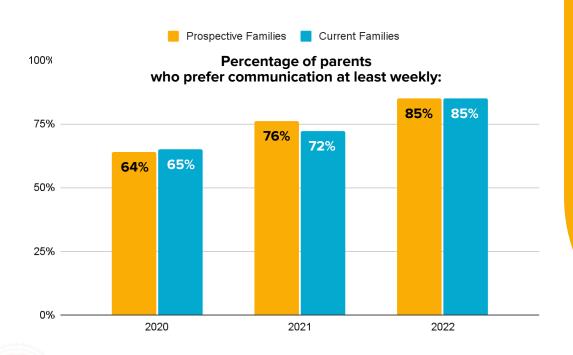
II. Data on Parent Engagement Research



	The second second			
Applicant	74	275	71 %	42 %
pplication submitted.	AVE. PROMOTER SCORE	MEMBERS	OPEN BATE	QUOKS: OPENS
Leslie Day Joined 32 days ago		10	80 %	50 %
Active 8 hours ago	PROMOTER SCORE	583510145	OPEN RATE	CLICKS: OPENS
Sue Smith Joined 36 days ago		13	89 %	48 %
Active 2 days ago	PROMOTER SCORE	SESSIONS	OPEN BATE	CLICKS: OPENS
David Eho		31	70 %	43 %
Joined 45 days ago Active 5 days ago	PROMOTER SCORE	5855095	OPEN BATE	CLICKS: OPENS
Cindy Marks		19	74 %	50 %
Joined 30 days ago Active 4 days ago	PROMOTER SCORE	583540NS	OPEN RATE	CUCKS: OPENS
e all				
dmit		123	84 %	51%
ndidate accepted.	AVE PROMOTER SCORE	MEMBERS	OPEN INTE	CLICKS: OPENS
Marc Jones Joined 45 days ago		18	86 %	40 %
Active 4 hours ago	PROMOTER SCORE	SESSIONS	OPENIBATE	CUCKS: OPENS
Julie Mitchell		21	84 %	42 %
Joined 55 days ago Active 3 days ago	PROMOTER SCORE	583590NS	OPEN BATE	CLICKS: GPENS
Karen Patters		21	85 %	39 %
Joined 31 days ago	88			Analumbus.



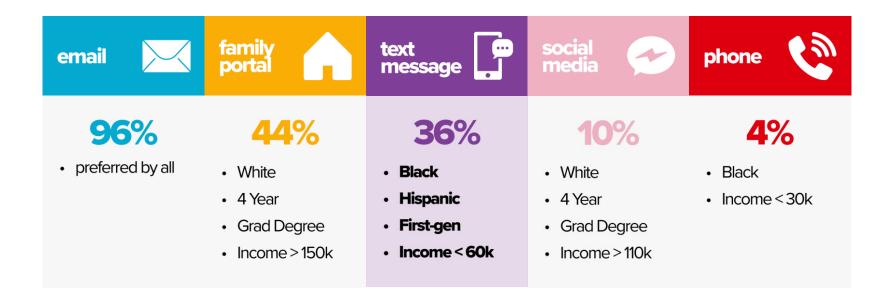
Today's parents expect regular communication



of parents expect communication at least weekly



The families who need the most support prefer email & SMS





4 out of 10

families communicate with their college students daily.



Parents expect more.



40% of families want to be more involved in their student's experience at the institution.



48% of families attended Family Weekend last year.



94% of families have visited campus since their student enrolled.



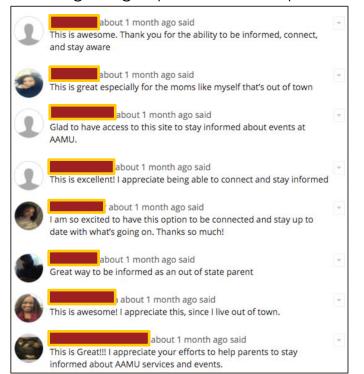
76%

of parents say CampusESP helps them better advise their student.



Student success is family success

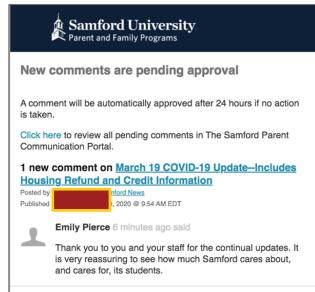
Alabama A&M (HBCU) parents after getting imported into the platform



Auburn parent in the University Facebook page



Samford parent on the school's pandemic response





Use announcements to highlight time-sensitive information



Registration for Fall 2023 begins Monday, March 27.

Plan ahead and review all course offerings starting Monday, Feb. 27

Encourage your student to stay on track for graduation and remind them to meet with their academic advisor before their registration window opens for:

- · Advice on what courses to take
- · An opportunity to review your student's goals

Here are some tools that will help your Husky prepare:

- eServices
- Advisor Lookup
- Course Schedule
- · Program Requirements
- Registration Guide

Summer 2023 courses are also available for your students to Make the Most of Summer!

Get ready for Fall 2023 registration!









III. UH Main Campus Progress & Goals





One year in: UH Results

- 6.3k families reached
- Over 156k emails sent (most were automated!)
- An average email open rate of 49% and click rate of 9%
- 12.5k unique clicks on content
- Increased engagement for first year families and underrepresented populations:
 - Hispanic or Latinx families: 70%
 - Black or African American Families: 69%
 - First-gen families: 69%
 - First year families: 62%



Share with Your Student: Getting Involved at UH

Posted about 1 year ago in Student Success, Campus Life, First Year Families, Second Year Families, Third Year Families, Fourth Year & Beyond Families.

The Center for Student Involvement creates an inclusive and accessible environment that provides meaningful and diverse learning and involvement opportunities to impact student success. Students will gain a sense of self and strong leadership skills, while becoming responsible and engaged citizens in their community.

Get Involved

Through Get Involved, students can register their organizations, receive organization recommendations based on interests, and find campus-wide events and programs.



Platform stats at a glance /



- **10.3k** families in the platform (+4.1k from last year)
 - **17%** of families signed up on their own
 - **80%** of families receive newsletters
- **251k** emails sent to families **(2x more than last year)**
 - **60%** of these were the automatic newsletters
- 77% overall open rate (+21% from last year)
- **\$71,925** in revenue from events with registration



Goal Theme 1: Increase Family Engagement

- Consistent and better (automated, personalized) family communication V
- Increase family weekend registrations (make it the biggest one yet!) V
- Develop more inclusive language in communications (supporter and friend language) ///
- Get families into more specific communities for a more personalized experience ***
- Build family database ***
- Enhance Spanish language support 🔀



Leverage click data to inform content priorities

There have been 15.9k unique clicks on 287 posts this year.

- Family Weekend
- Siblings Day
- Weeks of Welcome
- Advice for supporting your student





2022 UH Weeks of Welcome

Posted 8 months ago in University of Houston News, Parent & Family News, Student Success, Campus Life, Health, Wellbeing, & Safety, Families of Students Living on Campus, Families of Commuter Students, First Year Families. Second Year Families. Third Year Families. Fourth Year & Beyond Families.

From https://www.uh.edu/wow/

Save the Date: August 18 - September 3, 2022

Whether you're a new or returning Coog, the University of Houston wants to give you a warm welcome! During Weeks of Welcome, numerous departments put lots of FREE events for students to have fun, learn about the university, a lots of freebies! This is the perfect time to make new friends & find you UH. For a full schedule of events, click here! 626

CLICKS

UH Week of Welcome aims to...



Event Registration Wins

Family Weekend 2022

- 406 registrants
- 1.3k tickets sold
- 90% open rate on emails sent to registrants
 - **\$69,125** in revenue

Sibs Weekend 2023

- 46 registrants 35% increase
- 80 tickets sold 82% increase
- 93% open rate on emails sent to registrants

\$2,800 in revenue -

433% increase!!!

Goal Theme #2: Boost Student Retention

Explore research opportunities to connect family engagement to student retention



Import student data to tie families to a student

- In order to measure YOY retention impact, families must be tied to a student through a unique identifier.
- You can do so importing student email and/or ID.
- You can include that data, as well as special population data such as first gen, alumni, etc. in future imports and update current user profiles.





What content did UH families care about the most?

The most popular content was about: the first-year transition, parking, family tips for supporting students, UH news/events, working during college, & move-in.









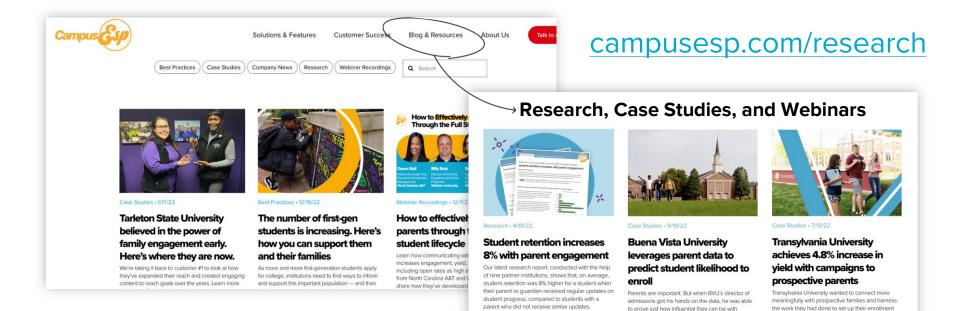
IV. CampusESP Best Practices & Professional Development Opportunities







Want to learn more and get better? Discover what others are doing.



funnel in Slate. With the help of CampusESP they did

just that - plus grew engagement, applications, and

yield.

students being 3x more likely to enroll when they

had a highly engaged parent.



Want to learn more? CampusESP holds webinars!





THE COUGAR FAMILY CONNECTION

Portal Submission Guidelines

The Dean of Students Parent and Family Programs manages a communications portal to enhance the Cougar family experience for parents and family members. The Cougar Family Connect portal allows for users to select the frequency of newsletters (weekly, bi-weekly, and monthly) and have access to content at any time by logging into the portal. The goal of Cougar Family Connect is to ensure parents and family members receive the most relevant news items and special notices at just the right time in their student's journey.

Parent and family member emails are imported as their undergraduate student enrolls at the university. Users are then able to subscribe to specific interests (or communities) to personalize the content they will receive. Some topics of interest to our families are: academic support, housing information and deadlines, financial deadlines, career development, wellness and safety, campus involvement, and dining services.

To submit content for the portal, please send the following information at least 2 weeks prior to when you would like the content posted:

- Start date (and end date if necessary) for when the post should run
- Title and informational content
 - Include URL to more information if necessary
 - PDFs may also be attached to the post
- A related image, logo, or graphic photo (must be a JPEG or PNG image, 600px wide x 400px tall, preferred size)
 - o Graphics with information are helpful dates, times, location, registration required, etc.
 - o Video may be used in place of a graphic (provide YouTube URL)
- Contact information for questions (website, email, phone, etc.)
- A notation of any communities you would like to target with your post. (See communities below. Please note that if you do not specify any communities, we will post into Parent & Family News and/or any communities that are applicable.)
- If there is an event/deadline (academic, payment, application, etc.) you would like added to the Calendar of Events, that can be added to the portal as well.

Current Communities

- UH News (default, all users)
- Parent & Family News (default, all users)
- Student Success
- Prospective Families
- First Year Family
- Second Year Family
- Third Year Family
- Fourth Year and Beyond Family
- International Family
- First-Generation Family
- Out of State Family
- State of Texas Family



- Hispanohablantes (Spanish-Speaking Families)
- UH Alumni
- Financial Aid & Scholarships
- Student Support (default, all users)
- Career Support
- Living on Campus
- Commuters
- Campus Life
- Health, Wellness & Safety
- UH Athletics
- And many more

New communities can be created if your unit would like to create content for specific populations. On the next page are two submission examples. Send submissions to Dr. Jerrell Sherman at jsherma5@central.uh.edu

Post Submission Example

Start date: March 3, 2022

End date: March 17, 2022

Title: Siblings Day Registration NOW Open

Post Content:
The Dean of Students Parent and Family Program will host a Siblings Evening Event on Saturday, April 2, 2022,

from 10am-5pm. Registration is now open for this exciting event and we invite your student and their siblings to sign up. The event will be filled with information for high school-aged siblings and family relations (Rising 9th grade through rising 12th grade) of current UH students (must be in attendance with their sibling the full day). Guided discussions include what you can do now to get into college, campus life and traditions, the difference between high school and college, and how to navigate the college campus. Participants will have the opportunity to make new connections with their sibling, fellow Coogs and staff.

Parents must complete the registration for both the current UH student and sibling/family relation. If you are already receiving the Cougar Family Connect newsletter, you can register below. If you are not currently receiving the CFC newsletter, you can click below, create a new account and then register. If you have additional questions, or need help with registering, please call 832-842-6183.

\$15.00 includes Siblings Day t-shirt, lunch, snacks and game room fun. We look forward to seeing your students at Siblings Day 2022!

Image:



Communities: Parent & Family News, Student Success, Campus Life, Families of Students Living on Campus, Families of Commuter Students. First Year Families. Second Year Families

Calendar of Events Submission Examples

Start Date: June 20, 2022 End Date: September 9, 2022

Title: UH Family Weekend

Short description: Who's House, Coog's House..... come spend the weekend with your student, get to eat, attend events, and see some of the cool services we provide for our students. Family is who you choose.

Communities: UH News; Parent & Family News; Student Success

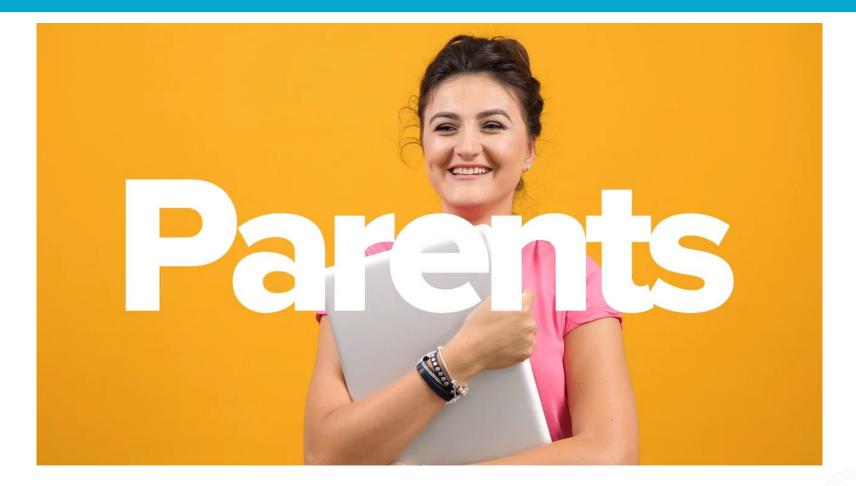
Start Date: August 22, 2022

Start Date: August 22, End Date: N/A

Title: First Day of Fall Semester Classes

Short description: N/A

Communities: UH News, Parent & Family News, Student Success, Campus Life





Product & Sales Specific Questions?

Elizabeth Harris, UH Account Manager

elizabeth@campusesp.com



V. Q&A



