

# Public Information and Avoidance Behavior: Do People Respond to Smog Alerts?

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**Abstract:** This paper examines whether individuals engage in avoidance behavior in response to information about air pollution. Specifically, I look at the impact of smog alerts on outdoor activities at three distinct outdoor facilities in Southern California. To identify the effect of smog alerts, I employ a regression discontinuity design that exploits the deterministic selection rule by which smog alerts are issued. Using this empirical strategy, I find considerable evidence that people increase avoidance behavior in response to information about pollution: attendance declines at all three places by 3 to 11 percent when alerts are issued. As smog alerts become increasingly frequent, however, people decrease their response to alerts, suggesting decreasing returns to substitute activities. I use this intertemporal impatience to estimate the costs of avoidance behavior, providing some of the first of its kind using data on revealed preferences. (*JEL* D80, I18, Q51, Q53)

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This paper examines whether individuals engage in avoidance behavior in response to information about air pollution. The provision of information about health risks has become an increasingly important part of governmental policy with respect to the environment and health risk. For example, the Emergency Planning and Community Right-to-Know Act (that led to the development of the toxic release inventory) and Safe Drinking Water Act Amendments approved in the past 20 years are major steps taken to increase the public's knowledge of environmental risk. Understanding responses to such information is necessary for determining the effectiveness of these programs. Furthermore, knowledge of how quickly people learn about information can be useful for understanding the potential effectiveness from information about urgent dangers from such events as disease outbreaks and terrorism. There is, however, limited evidence on observed responses to government provided information about risk and the speed with which people process such information.

Additionally, avoidance behavior is a crucial distinction between willingness-to-pay (WTP) and cost-of-illness (COI) analyses. In the case of air pollution, COI measures the loss in income and medical expenditures that results from a change in health, but does not include actions taken to reduce the impact of pollution. WTP, however, accounts for these behavioral adjustments in response to pollution.<sup>1</sup> For example, if people respond to pollution by staying indoors instead of outdoors, then this action has direct costs on well-being that are included in WTP but not in COI. Despite the theoretical importance of avoidance behavior, there is limited empirical evidence to support its existence, especially with respect to air pollution. Furthermore, because this is a non-market activity that reflects the opportunity cost of time and value of

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<sup>1</sup> WTP also accounts for the direct utility effects of health. See Harrington and Portney (1987) for a full derivation.

leisure, even more elusive are estimates of the costs of avoidance behavior, especially from data on revealed preferences.

To address these issues, this paper looks at the impact of air quality episodes, or “smog alerts”, on outdoor activities in Southern California. If people respond to these alerts by increasing avoidance behavior, we expect a decline in outdoor activities. To identify the effect of smog alerts on outdoor activities, I employ a regression discontinuity design that exploits the deterministic selection rule by which smog alerts are issued. That is, smog alerts are only issued when ambient ozone is forecasted to exceed a particular threshold. If days just above or below this threshold do not vary systematically with outdoor activity decisions, this will enable me to obtain unbiased estimates of the causal effect of alerts on avoidance behavior. In support of this approach, the observable characteristics, such as weather and pollution, move smoothly around this threshold, suggesting that any change in attendance at this threshold can be directly attributed to smog alerts.

As a measure of outdoor activities, I use unique data specifically gathered for this analysis. It consists of daily attendance from 1989 to 1997 at three distinct major outdoor facilities in Southern California: the Los Angeles Zoo and Botanical Gardens, Griffith Park Observatory, and the Los Angeles County Arboretum and Botanical Gardens. Although using data from these particular sources limits the generalizability of this analysis, they are appealing several reasons. One, they consist of administrative records, which is less likely to be subject to recall bias that may be present in survey data. Two, these data are collected from three independent sources, making it less likely that any findings are due to features of the sample or errors from specification searches. Three, because these data are available at a high frequency, I am able to merge several other sources of data and employ the regression discontinuity design.

I find considerable evidence that people increase avoidance behavior in response to information about pollution. Attendance is significantly lower on days when smog alerts are announced, with declines between 3 and 11 percent across the three places considered. These results are generally insensitive to functional form assumptions of the regression discontinuity design. These results are also robust to several specification checks. The response is considerably larger on the weekend, when people are more likely to have greater flexibility in the choice of leisure activities. I also find that local residents, who are more likely to receive this information and have lower costs of substituting activities than tourists, have a greater overall response to alerts. Furthermore, children and elderly, two susceptible groups specifically targeted by smog alerts, have a greater response than adults.

One concern in interpreting these results is that people may not participate in these outdoor activities in order to limit their contribution to ozone levels, so any observed changes in behavior could reflect altruism rather than avoidance behavior. Two sensitivity analyses, however, indicate this is not the case. I find that attendance at an indoor activity, the Museum of Natural History, increases when alerts are issued, suggesting that people are in fact substituting from outdoor to indoor activities. Furthermore, traffic fatalities and carbon monoxide levels, both proxies for traffic volume, are unaffected by the issuing of smog alerts. Given these findings, it is difficult to dismiss the notion that people value the information provided by the smog alerts by reducing their exposure to ozone.

To measure the costs of avoidance behavior, I exploit people's intertemporal impatience with regards to switching activities. That is, when smog alerts are issued on consecutive days, I find people decrease their response on the second day, presumably because of the increased costs from switching activities. Therefore, by accepting an increase in exposure to ozone and the

corresponding health effects, the costs from switching activities are at least the expected increase in health costs. Preferred estimates indicate an increase in expected costs for asthma for children, and therefore individual costs of avoidance behavior, that range from \$239 to \$358. While there are several limitations in interpreting these values, it is the first of its kind using revealed preferences, and is of considerable use for understanding individual's willingness to pay for improvements in environmental quality.

Lastly, this evidence suggests that the government appears to have provided a necessary public good, but there is room for improvement. This intertemporal impatience may extend more broadly to public provided information about risk. For example, although people may initially respond to terror alerts, they may no longer take actions to alerts that are constantly "code red." Increased efforts to improve the accuracy of forecasts, which would likely lead to a decline in the number of alerts issued, could improve the effectiveness of this public good.

The rest of the paper proceeds as follows. The following section provides background information on air quality and reviews some relevant economics literature. Section 2 describes a simplified model of avoidance behavior that incorporates information about risk. Section 3 describes the data and section 4 presents the empirical strategy. Section 5 shows the main results and estimates of the cost of avoidance behavior, and section 6 concludes.

## **1. Background Information**

### Air Quality

Ground-level ozone, both its 1-hour and 8-hour concentration, is a criteria pollutant regulated under the clean air acts.<sup>2</sup> Ozone is not directly emitted into the atmosphere, but is formed from interactions of nitrogen oxides and volatile organic compounds (both of which are

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<sup>2</sup> Criteria pollutants are considered those most responsible for urban pollution. Ground level ozone is distinct from stratospheric ozone (the "ozone layer"), which protects people from UV radiation.

directly emitted) in the presence of heat and sunlight. Ozone formation also increases with solar radiation. Because of this process, ozone levels vary considerably both across and within days, as it tends to peak in the summer and middle of the day when heat, sunlight, and/or solar radiation are at their maximum (U.S. EPA (2003)). Ozone is believed to irritate lung airways and increase susceptibility to respiratory related health conditions as asthma, with symptoms occurring in as quickly as 1 hour and normal lung functioning typically returning within 24 hours (U.S. EPA (2003)).

Because of the perceived health threats regarding ozone<sup>3</sup>, the U.S. Environmental Protection Agency developed the pollutant standards index (PSI) to inform the public of local air pollution levels. The PSI is indexed so that a value of 100 corresponds to the National Ambient Air Quality Standards as set forth in the Clean Air Acts. The PSI advises the public regarding associated health effects and precautionary steps to take when air pollution reaches unhealthful levels.<sup>4</sup> For example, a value in the range of 100-200 is considered unhealthful and is accompanied by a message stating that susceptible people should reduce outdoor activity, and others should reduce vigorous outdoor activity. In order to provide ample notification for the public to react, the PSI is typically forecast one day in advance, and major newspapers are required to report this information, usually in the weather section (U.S. EPA (1999)). Because the PSI is a nonlinear function of the parts per million (ppm) that observed ozone levels are recorded, I report the ozone forecast in ppm rather than PSI.

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<sup>3</sup> The health effects of ozone, however, are widely debated. See, for e.g., Neidell (2005).

<sup>4</sup> The PSI, which was replaced by the Air Quality Index in 1999, is also available for other criteria pollutants believed to affect health, such as particulate matter and carbon monoxide.

In addition to providing the ozone forecast, California state law requires the announcement of an air quality episode when the ozone forecast exceeds 0.20 ppm.<sup>5</sup> These episodes are more widely publicized than the ozone forecast, as they get announced on the television and radio. When an episode occurs, susceptible members of the population – those with a history of respiratory illness or part of a more vulnerable segment of the population, such as children or elderly – are encouraged to remain indoors and shift outdoor activities to the night, while all other members of the population are encouraged to avoid rigorous outdoor activity during the day. Furthermore, schools are directly contacted and instructed to reschedule or cancel outdoor physical education classes, recess, and sports practices and competitions. The public is also encouraged to minimize their contribution to pollution by ride sharing, for example, although no financial incentives are offered to do so.

Although air quality episodes can be issued for any of the criteria pollutants, they have only been issued for ozone. Because ozone is a major component of urban smog, this has given rise to the name “smog alerts.” While these alerts are determined on a statewide basis, Southern California has received much attention for its exceptionally high levels of ozone and history of smog alerts, which is in part due to its unique geography.

The agency responsible for providing air quality forecasts and issuing smog alerts for Southern California is the South Coast Air Quality Management District (SCAQMD), one of 17 air quality management districts in California. An air quality forecast is produced by noon the day before in order to give enough time to disseminate the information. Because SCAQMD covers all of Orange county and the most populated parts of Los Angeles, Riverside, and San Bernardino counties (an area with considerable spatial variation in ozone), this forecast is

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<sup>5</sup> 0.20 ppm corresponds with 200 PSI. Additionally, stage II air quality episode is issued when the ozone forecast exceeds 0.30 ppm or 250 PSI, but this only occurred once over the time period studied.

provided for each of the 38 source receptor areas (SRAs) within SCAQMD. When an alert is issued, the staff at SCAQMD directly contacts a set list of recipients, including local schools and newspapers (which is currently done via an automated process). The media then further circulate the information to the public, but greatly condense this information. For example, the Los Angeles Times provides air quality forecasts, and therefore alert status, for only 10 air monitoring areas (AMAs) in SCAQMD by taking the maximum forecasted value of the SRAs within an AMA.

Given the reporting process and the factors believed to affect ozone formation, the model used for issuing an alert can be summarized as:

$$al_{at} = I\{max_{st}(oz_{st}^f = f(w_{st}^f, oz_{st-1}, sr_t)) \geq 0.20\} \quad (1)$$

where the subscripts  $a$ ,  $s$  and  $t$  indicate AMA, SRA, and date, respectively,  $al$  is an alert,  $oz^f$  is the forecasted 1-hour level of ozone,  $w^f$  is the weather forecast,  $oz$  is observed 1-hour ozone,  $sr$  is solar radiation, and  $I\{\bullet\}$  is an indicator function equal to 1 when the forecasted ozone exceeds 0.20 ppm and 0 otherwise. Alerts for ozone are only issued from March through October, compatible with the seasonal patterns of ozone.

### Economics Literature

Despite the fact that these air quality forecasts and alerts have been around for quite some time, there is no published evidence to indicate whether people respond to them. More broadly, there is limited empirical evidence on the existence of avoidance behavior, especially with respect to air pollution. Bresnahan et al. (1997) found that people spent less time outdoors when air pollution levels rose. Their study relied on survey data, which is potentially subject to recall bias. Furthermore, it looked at responses to actual pollution levels rather than information about pollution. Therefore, it is unclear whether people reduced their time outside is evidence of

avoidance behavior or because they experienced health symptoms from exposure to the elevated pollution levels. In previous work (Neidell (2004)), I found that smog alerts lowered hospital admissions for asthma. That study used a monthly measure of smog alerts, which is potentially correlated with other factors related to ozone and health, and did not provide direct evidence that people responded to the alerts. To overcome these concerns, this paper uses daily administrative data on attendance at various localities to directly test if people respond to information about pollution.

Another strand of evidence on avoidance behavior comes from economic studies of disease epidemics.<sup>6</sup> All studies found an increase in avoidance behavior from increases in diseases: the demand for contraceptive devices in response to local AIDS prevalence (Ahituv et al. (1996)); the differential use of influenza vaccinations by age during influenza season (Mullahy (1999)); and vaccinations for measles, mumps, and rubella in response to regional case loads (Philipson (1996)). As noted in Philipson (2000), however, these studies are unable to distinguish how information is transmitted as a disease spreads, whether by private or public information. This paper attempts to explicitly identify the effect of public information on individual's responses.

There is also limited evidence on the costs of avoidance behavior, with all of it coming from stated preference surveys (see, for e.g., Chestnut et al. (1988), Rowe and Chestnut (1985), and Dickie and Gerking (1991) for studies in the U.S.). A limitation of these analyses is that people's stated behavior under hypothetical risk may differ from their actual behavior under real risks. For example, in Chestnut et al. (1988) several people responded they would be willing to pay "anything" to avoid an angina episode, which is an implausible response. This paper attempts to use revealed rather than stated actions to overcome such objections.

Economists have extensively studied how information affects individual decision making in a wide range of scenarios, but have not investigated the speed at which consumers respond to information in the presence of a market failure, largely due to data limitations.<sup>7</sup> Furthermore, despite considerable research on responses to information about environmental risk, limited evidence shows observed responses to government provided information in the presence of an externality. For example, people stated they intend to adjust their behavior in response to information on exposure to chemical hazards (Viscusi et al. (1986)), people updated their risk perceptions in response to information on radon (Smith and Johnson (1988)), and people engaged in actions to minimize exposure in response to private information on radon (Smith et al. (1995)). This study provides direct evidence on the effect of actual public information about risk on observed changes in behavior on the same exact day the information is provided.

## **2. Theory**

People may substitute between indoor and outdoor activities because they believe exposure to indoor and outdoor pollution affects health, and because of the direct utility they receive from engaging in these activities. If people divide their leisure time dichotomously between indoor and outdoor activities, we can explicitly define avoidance behavior as choosing the indoor activity in the presence of ambient pollution when the individual would have otherwise chosen the outdoor activity in the absence of pollution. Note that outdoor time by itself is an imperfect measure of avoidance behavior because it affects utility directly. Therefore, the total cost of avoidance behavior to an individual is the utility from choice in the absence of pollution minus the utility from choice in presence of pollution.

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<sup>6</sup> This type of behavior is referred to as ‘prevalence elastic behavior’ in the economic epidemiology literature.

<sup>7</sup> There is considerable evidence in financial markets on the speed by which information is incorporated, but this is privately supplied information.

To derive a demand for outdoor activities, I begin with a simplified version of the model developed by Breshnahan et al. (1997) and extend it to include information about pollution. Assume individuals maximize a utility function defined over consumption ( $c$ ), health ( $h$ ), outdoor activities ( $o$ ), and the (expected) quality of the outdoor environment, such as (forecasted or actual) weather ( $w$ ), ozone ( $oz$ ), and other ambient pollutants ( $p$ ). Short-term health is produced according to the following production function:

$$h = h(o, oz, p, i, j, m, z) \quad (2)$$

where  $i$  is indoor activities,  $j$  is indoor pollution levels,  $m$  is a vector of other inputs that affect health, such as medical services and exercise, and  $z$  is existing health capital. Consistent with the biological plausibility by which ozone is believed to affect health, equation (2) includes lags of ozone. Leisure time ( $l$ ) is exogenously determined and gets divided between indoor and outdoor activities ( $l=o+i$ ).

To understand how smog alerts ( $al$ ) enter this process, assume that people process information about ozone according to:

$$oz_k^e = \omega_{1k} \cdot al + \omega_{2k} \cdot oz^f \quad (3)$$

where  $oz^e$  is the expected amount of pollution,  $oz^f$  is the forecasted level of ozone (as a continuous measure), the  $\omega$ 's are the weights people place on alerts and the forecasted ozone reported in the newspaper ( $\omega_{1k}, \omega_{2k} \geq 0$ ,  $\omega_{1k} + \omega_{2k} = 1$ ), and subscript  $k$  indicates heterogeneity in individual's knowledge of pollution levels. To remain consistent with the EPA's targeting of two distinct groups with the forecasted information, I assume two types of people: susceptible and unsusceptible. Accordingly, susceptible people benefit more from knowledge of pollution levels than unsusceptible people.

To obtain a demand equation for outdoor time, assume the only uncertain factor in this model is outdoor pollution and replace  $oz$  with  $oz^e$  as specified in equation (3). Utility is maximized by choosing  $c$ ,  $o$ , and  $m$ , subject to the health production function and a budget constraint that limits expenditures on all choices with price vector  $q$  to be less than or equal to total income ( $n$ )<sup>8</sup>. This yields the following demand equation for outdoor activities:

$$o = o(q, n, l, w, al, oz^f, p, j, z) \quad (4).$$

The main prediction from this model is that people increase avoidance behavior (spend less time outside and more time inside) when expected ozone increases if two conditions hold. One, more time outside is expected to worsen health as ozone increases. This condition seems likely to hold because this is precisely what smog alerts attempt to convey and because indoor ozone levels are typically uncorrelated with outdoor levels (see, e.g., Chang et al. (2000)).<sup>9</sup> Two, if ozone enters the utility function directly, outdoor time is less enjoyable as ozone increases. Of the outdoor places considered, pollution is likely to only affect the Observatory decision because it diminishes visibility and thus the quality of the view, so this condition is likely to hold as well.<sup>10</sup>

An important insight from this model is that if people are rational Bayesian updaters and know their susceptibility to ozone levels, then smog alerts may offer no additional information above and beyond what is provided by the ozone forecast. This occurs if 1) there are no costs to acquiring the ozone forecast and 2) the discrete nature with which a smog alert is issued is a simplification of a continuous relationship between ozone and health. Therefore, if susceptible people do not distinguish between the health effects from ozone levels of, say, 0.19 and 0.20,

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<sup>8</sup> Included in these expenditures are health care costs to remediate health effects from exposure to pollution.

<sup>9</sup> This low correlation is due to the fact that ozone forms in the presence of sunlight and heat, and therefore rapidly breaks down indoors because of the absence of either (or both) of these factors.

then the information provided in the smog alert is of no value if they know the ozone forecast. Note that this will not hold for individuals who do not know their susceptibility, such as young children or those with changing susceptibility. However, because there are likely costs associated with obtaining the forecast from the newspaper everyday, we would expect those more likely to benefit from the information – the susceptible population – to obtain it. This provides a slightly counterintuitive prediction: the more susceptible population is less likely to respond to an alert.

A limitation of this insight is if the provision of information and limitation of activities comes from a centralized source, then responses may occur similarly for all segments of the population. For example, as previously mentioned, schools are instructed to comply with alerts by altering the scheduling of outdoor activities. Therefore, children, regardless of their susceptibility, may both be required to and only allowed to respond to alerts despite the availability of exact forecasts. Similar scenarios may arise for the elderly if their activities are planned by caretakers, such as a retirement community. This yields the more intuitive prediction that more susceptible people are more likely to respond to alerts, but which of the two explanations dominates is an empirical question.

### **3. Data**

For measure of time spent outdoors, the dependent variable of interest, accurately recorded individual level time diaries would provide an ideal source of such data. Because such data are generally unavailable on a daily level over a sufficient period of time, I use daily aggregate measures of attendance at various outdoor facilities within the boundaries of the SCAQMD as a substitute. If outdoor time and attendance at these places are positively

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<sup>10</sup> Although ozone does not directly affect visibility, it is highly correlated with other pollutants that do, such as particulate matter. See Bresnahan et al. (1997) for a detailed derivation of this prediction.

correlated, this should provide a valid construct for testing whether people respond to the alerts. The three distinct outdoor attractions from which data were collected are the Los Angeles Zoo and Botanical Gardens, Griffith Park Observatory, and the Los Angeles County Arboretum and Botanical Gardens, with descriptive statistics for each shown in table 1.<sup>11</sup>

Although focusing on three specific places limits the generalizability of this analysis, these data provide at least three advantages over conventional sources. One, because it is administrative data, it is more likely to be free from recall errors. Two, these data are available over a long period of time in which there is substantial variation in ozone levels, forecasts, and smog alerts. Three, because these data are available at a daily level, this enables me to use a particular empirical strategy that improves the chance of obtaining causal estimates of the effect of smog alerts. Therefore, this approach improves upon measurement, precision, and causality at the expense of generalizability.

Total attendance data is available from 1989-1997 for the Zoo and Observatory and 1990-1997 for the Arboretum, with each place calculating attendance using different techniques. The Zoo, which is owned and operated by the City of Los Angeles and averages over 4700 people a day, charges an admission fee. The register is linked to an automated system that tracks attendance. The Observatory, also owned and operated by the City of Los Angeles and with averages over 5600 people a day, does not charge an admission fee. Attendance is recorded from two turnstiles that people must pass through to enter the grounds, and these numbers are hand entered in daily log files. The Arboretum, jointly operated by the Los Angeles Arboretum Foundation and Los Angeles County, charges a nominal entrance fee for all customers, and

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<sup>11</sup> I also obtained attendance for the Los Angeles Dodgers and California (Anaheim) Angels, both major league baseball teams, but chose not to include them in the analysis because admissions reflect advance ticket purchases and involve sedentary activities. In accord with this, I found no statistically significant effect of the alerts on attendance, though sample sizes were quite small.

averages nearly 450 people a day. Daily attendance is calculated by dividing the daily cash deposit by the admission price, and is hand-recorded in a log book.

In terms of the accuracy of these data, the more sophisticated record keeping system used by the Zoo suggests attendance is more likely to be accurately measured. Data from both the Observatory and Arboretum were hand-recorded, suggesting greater potential measurement error. Furthermore, because use of the Observatory is free of charge, people can leave and re-enter multiple times on the same trip.<sup>12</sup> Additionally, a turnstile at the Arboretum records attendance, but it is only noted at a monthly level in the log. This value is then compared to the sum of the daily measures, and any discrepancy is noted. If this measurement error is uncorrelated with smog alerts (using the regression discontinuity design), this will not induce bias in estimates, but will reduce its efficiency. Therefore, we expect more precise estimates of the effect of alerts for the Zoo, and less precise estimates for the Observatory and Arboretum.

The Zoo, because it charges varying admission fees, also offers a breakdown of attendance for adults, children under 4, juniors, seniors, and GLAZA (Greater Los Angeles Zoo Association) members for all years<sup>13</sup>. While the Zoo is both a tourist and local attraction, GLAZA members are typically only local residents, and it is possible that local residents have different responses to the alerts than tourists. They may be more likely to be aware of alerts or may find it easier to switch activities. The demographic breakdown by age permits testing responses to alerts by susceptibility. As previously mentioned, it is unclear whether more susceptible groups – children and the elderly – are more or less likely to respond to alerts. Parents of children under age 4, however, may not know their susceptibility because it is difficult

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<sup>12</sup> An employee of the Observatory noted this occurs because of the interest in immediately adjacent areas that require leaving the official grounds by passing through one set of turnstiles. If customers had originally entered through a different set of turnstiles and seek to exit through the original set, they must re-enter the Observatory and hence will be double counted in the attendance figures.

to detect respiratory illnesses at such a young age. Because this group is considered particularly vulnerable to ozone, we would expect a larger response to alerts for this group.

In terms of hours of operation, the Zoo and Arboretum are only day time activities, while the Observatory is both a day and night activity. The Zoo is open everyday from 10 a.m. to 5 p.m., with the closing time extended to 6 p.m. from July 1 to Labor Day, and the Arboretum is open from 9 a.m. to 5 p.m. everyday.<sup>14</sup> The Observatory is open from 2 p.m. to 10 p.m. Tuesday through Friday and 12:30 p.m. to 10 p.m. on Saturday and Sunday. When school lets out, it is open from 12:30 p.m. to 10 p.m. everyday. Many people frequent the Observatory for stargazing, which is clearly a nighttime activity that may not be affected by smog alerts. Therefore, because it is possible that people shift their outdoor activities to the night when alerts are announced, there may be less of a response for the Observatory.

In terms of ozone levels, the Arboretum, which is located in Arcadia about 15 miles northeast of downtown Los Angeles, experiences the highest levels of the places considered because it is located on the north side of the Hollywood Hills, where ozone is trapped in the valley by the surrounding mountains. The Zoo and Observatory, both located in Griffith Park in the Hollywood Hills (a short distance from downtown Los Angeles), experience comparable levels of ozone. In accordance with this, there are more alerts issued in the AMA in which the Arboretum resides.

If smog alerts encourage people to reduce time spent outdoors, in order to avoid exposure to ozone they may increase their time indoors. Therefore, I test if attendance at indoor places increases when alerts are issued. To do this, I collected data from the Natural History Museum of Los Angeles from 1991 to 1997. It is located in central Los Angeles and open during daylight

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<sup>13</sup> GLAZA members do not pay an admission fee per visit.

<sup>14</sup> The Arboretum offers a "Free Tuesday" once a month in which attendance is not recorded.

hours only everyday except Monday, with an average of just over 900 people per day.

Attendance is also recorded automatically in a fashion similar to the Zoo, except the first Tuesday of each month when admission is free.

To assign smog alert status and forecasted ozone to each of the places, I obtained the forecasted ozone directly from the Los Angeles Times, thus making the AMA the finest geographic resolution the smog alert data is available. The resulting measurement error in alert status, if random, will attenuate the estimated coefficients. Although smog alerts have been issued since 1978, the reporting format for the forecasted ozone changed considerably midway through 1988, so I limit the analysis to the years 1989-1997. Although I do not have information on the AMA in which an alert is issued, I use the selection rule in equation (1) to assign alert status. To verify the appropriateness of this approach, I use an administrative file from SCAQMD that contains dates when alerts were issued anywhere in the district. I then compute the maximum ozone forecast within the district using the data from the Los Angeles Times, and assign alert status based on the maximum ozone forecast. Figure 1 shows that the selection rule is strictly followed: there are only 7 inconsistencies of the 2138 data points available over the period studied.

To assess the accuracy of these alerts, I compare predicted alert status to realized alert status using the maximum 1-hour ozone level in each AMA. Also shown in table 1, accuracy is quite low. Of the 104 alerts issued in the AMA for the Zoo, less than 20% were correctly issued, and there were 35 days where ozone surpassed 0.20 ppm but no alert was issued. Accuracy improves for the AMA for the Arboretum, with 25% correctly issued and only 17 days missed. Furthermore, the R-squared from a regression of observed ozone on forecast ozone is roughly 0.5 for each place, suggesting much of ozone formation is explained by factors not considered in the

ozone prediction model. Also shown in table 1, the number of alerts issued has dropped considerably over this period, in accordance with decreases in ozone levels. While the inaccuracy of alerts may be problematic for encouraging people to respond to alerts, it is useful for the research design employed in this study. If scientists and meteorologists can not distinguish between days above and below the threshold, it is likely that individuals can not as well.

Other factors affecting the outdoor decision in equation (4) are obtained from the following sources. Using the date, I assign year-month dummies, day of week dummies, a holiday indicator, and summer schedule indicator to account for changes in leisure time.<sup>15</sup> Daily 1-hour ozone, 8-hour carbon monoxide (CO) and 1-hour nitrogen dioxide (NO<sub>2</sub>) are readily available from the California Air Resources Board air pollution monitoring network. Data on weather (maximum temperature, precipitation, and maximum relative humidity) come from the National Climatic Data Center. Each outdoor place is assigned to the closest pollution and weather station, and all data are linked at the daily level.

I also collect data on traffic fatalities in order to test whether people are reducing their driving in response to the alerts. That is, if people are driving less, we should see less traffic fatalities. These data come from Fatality Analysis Reporting System (FARS), a web-base encyclopedia maintained by National Center for Statistics and Analysis of the National Highway Traffic Safety Administration, a division of U.S. Department of Transportation (<http://www-fars.nhtsa.dot.gov/main.cfm>). Local police departments are required by federal law to collect information on vehicle accidents that involve a fatality, including the time, date, and location of the accident. Because the primary interest is on driving during they day when alerts are in effect,

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<sup>15</sup> The monthly dummies also account for solar radiation.

I limit the sample to daylight hours (6 a.m. - 8 p.m.). I merge this information with the other data using the location and date of the accident, with summary statistics also shown in table 1.

#### 4. Empirical Strategy

The main objective is to estimate the demand equation given in (4) separately for each place, thereby allowing differential responses to alerts. For example, as noted above, the Observatory is open during the evening and thus experiences night time customers. Assuming a linear form gives:

$$y_t = \beta_0 + \beta_1 \cdot al_t + \beta_2 \cdot oz_t^f + \beta_3 \cdot x_t + \beta_4 \cdot u_t + \varepsilon_t \quad (5)$$

where  $y_t$  is the log of aggregate attendance<sup>16</sup> at day  $t$  (as a measure of outdoor time),  $al_t$  is dummy variable indicating if there was a smog alert issued in the AMA in which the outdoor place resides,  $x_t$  are observed covariates from equation (4),  $u_t$  are unobserved covariates from equation (4), and  $\varepsilon_t$  is an i.i.d. error term. Based on the prediction from the avoidance behavior model, we expect  $\beta_1 < 0$ : outdoor attendance at the specific place decreases when alerts are announced.

The main limitation in estimating (5) is the unobserved variables may be correlated with both the decision to issue an alert and engage in outdoor activities, such as forecasted weather. Since alerts are a deterministic function of the forecasted ozone as indicated in equation (1), forecasted ozone fully governs the alert selection rule and makes it possible to leverage a regression discontinuity design. To do this, specify (5) as:

$$y_t = \beta_0 + \beta_1 \cdot al_t + f(\beta_2, oz_t^f) + \beta_3 \cdot x_t + v_t \quad (6)$$

where  $f$  is a function that relates the ozone forecast to attendance and  $v_t$  is the composite error term ( $v_t = \beta_4 \cdot u_t + \varepsilon_t$ ). If days just below forecast ozone levels of 0.20 ppm are identical to days

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<sup>16</sup> Specifying the dependent variable in levels yields comparable results.

just above 0.20, then the discontinuity in attendance that occurs at 0.20 ppm represents the causal effect of alerts.

While it is impossible to know if the unobservables are identical across such days, we can look at how well the observable covariates balance across alert status for days with ozone forecasts near 0.20 ppm. If the observed factors balance, then it may be reasonable to believe that the unobserved factors do as well. Figure 2 shows a plot of three likely influential covariates (temperature, humidity, and carbon monoxide (CO)) and attendance averaged by ozone forecast levels. All three covariates evolve smoothly throughout this plot, suggesting they are unaffected by smog alerts. Attendance, however, is slowly increasing up until 0.20, the point at which an alert is issued, and then shows a sharp drop in attendance. After that, attendance continues to increase in forecasted ozone. This figure provides the first piece of evidence that smog alerts cause a decrease in attendance.

Specification of  $f$  is crucial to the RDD – it enables one to use points far from the alert threshold to improve efficiency and generalizability, but misspecification can render biased estimates of  $\beta_1$  (Dinardo and Lee (2004)). Figure 2 suggests that attendance at the Zoo is roughly linear in forecasted ozone, so I estimate that specification as the baseline model. As an additional specification, I estimate (6) using only observations centered near the threshold and omit forecasted ozone from the equation. While this approach is more likely to yield unbiased estimates, a shortcoming is that it limits the generalizability of these results to alerts that may occur at other levels. As a final specification, I also control for  $f$  non-parametrically by specifying a dummy variable for each value of the ozone forecast and omitting the smog alert variable. While this method is likely to lead to imprecise estimates, it does not restrict the discontinuity to occur at 0.20 ppm and instead allows it to be estimated from the data. I display

results from all specifications to assess the sensitivity of estimates of  $\beta_I$  to the functional form of  $f$ .<sup>17</sup>

There are two additional assumptions necessary to obtain unbiased estimates of  $\beta_I$ . The first is there is no supply-side response, i.e., alerts are conditionally uncorrelated with  $\varepsilon_i$ . For example, facilities can't lower their price to entice customers or keep animals inside to protect their health on alert days, or they don't reach maximum capacity on non-alert days such that they turn customers away. Of the places considered, none violate this concern. It is possible, however, that a more crowded atmosphere, although under capacity, provides less enjoyment because of longer waiting times, for example. In this case, if attendance drops in response to an alert being issued, there is less crowding, which may induce other people to go to these outdoor places. Therefore, this offsetting behavior will understate the amount of avoidance behavior.

The second assumption is alert status is not "corrected" once actual levels of ozone are realized, i.e. alert status is correctly dictated by equation (1). Despite the temptation to continually update the forecast, officials at SCAQMD indicated this rule is strictly followed because of the flaws inherent in detecting and disseminating an alert the day it occurs. For example, ozone typically peaks in the late afternoon, around 3:00. This data is not received until an hour later, and once a violation is detected, it must be double-checked to ensure its accuracy. At this point, the media is first made aware, which can be up to 2 hours from when the violation was detected. By the time this information would be received by the public, sunlight has decreased and ozone levels have typically fallen to safer levels, so this assumption is likely to be satisfied.

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<sup>17</sup> In this application, the covariate (ozone forecast) that determines the treatment (smog alert) is discrete. If the deviations from the continuous measure are random, this can be modeled econometrically by accounting for the group structure of the ozone forecast (Card and Lee (2004)). This involves computing standard errors clustered on each value of forecasted ozone.

## 5. Results

### Main Results

The main set of regression results, shown in table 2, provides further evidence that people respond to smog alerts by decreasing outdoor activities. For the Zoo, in columns (1)-(3), attendance decreases considerably when an alert is issued, and the results are remarkably insensitive to functional form. Attendance shows a statistically significant drop of 15% in the linear specification in column (1) and a drop of 11% when limiting the sample to forecasted ozone values between 0.15 and 0.24 in column (2). The non-parametric results are shown in column (3). Although the model contains estimates for all ozone forecast dummy variables, to limit the table size I present estimates for the 5 dummies just above and below the threshold at which alerts get issued. I use these coefficients to estimate the impact of smog alerts by subtracting the mean of the point estimates for the dummy variables at and above 0.20 ppm from the mean of the dummy variables below 0.20 ppm. These results indicate smog alerts reduce attendance by 11%, which is remarkably similar to the parametric estimates. In fact, all of the coefficients on the dummy variables below the alert threshold are larger than all above the threshold. This robustness to the functional form of ozone forecast is impressive given the demands of this technique.

Results for the observatory, shown in columns (4)-(6), also show a decline in attendance from smog alerts, though the results are less robust to functional form. In the linear and restricted sample, attendance declines by roughly 3%, though the results are statistically insignificant. In turning to the non-parametric specification, the coefficients on the dummy variables are noisy in general. There is a decline in attendance of 6% at the point of the discontinuity, but the mean of the coefficients above and below indicate an effect of less than

1%. The results from all three specifications indicate there appears to be an effect of alerts, but the magnitude of the effect is unclear. The magnitude is, however, clearly smaller than that for the Zoo. This is expected because the Observatory includes nighttime hours when ozone levels are typically lower.

Attendance at the Arboretum, shown in columns (7)-(9), also declines when alerts are issued. In the linear model, attendance declines by 9%, and it is statistically significant at 10%. In the restricted sample, attendance declines by 6%, and is statistically significant at conventional levels. Turning to the non-parametric results, at the point of the discontinuity this is a surprising positive jump in coefficients, indicating alerts increase attendance. Given the small samples available at each ozone forecast, this could easily be due to an outlier, such as unobserved special event at the Arboretum or a recording error. Despite the purported anomaly, the coefficients below the threshold are typically larger than those above. Using all coefficients to compute the effect, which is less likely to be sensitive to outliers, indicates a drop in attendance of 10%. This is also close to the parametric estimates. In general, the magnitude of responses is comparable to those for the Zoo. The estimates are more imprecise than the Zoo, but this is expected because of greater potential measurement error in attendance.

These results suggest a drop in attendance of 3 to 11 percent from an alert at all three places. This is of the same order of magnitude despite coming from three distinct sources, making it unlikely these results are due to sampling variability or general misspecification. Given that some people are unlikely to be aware of alerts and some may respond directly to the ozone forecast, this implies for at least 3 to 11 percent of the population, the costs of avoidance behavior for a single day are smaller than the costs of the outdoor activity. Overall, the results suggest smog alerts are causing a considerable reduction in attendance.

Responses to alert may vary by the amount of leisure time available. For example, people have greater discretion over their time on weekends and may find it easier to switch activities, suggesting a potentially larger effect of an alert on the weekend. Table 3, which shows results including an interaction between alerts and an indicator for weekend, indicates that responses are larger on the weekend for all three places in both the linear and restricted sample specifications.<sup>18</sup> For the Zoo and Arboretum, the weekend response is roughly one to three times greater than the weekday response. For the Observatory, nearly all of the response is due to the response on the weekends rather than weekdays. These results suggest the greater leisure time afforded on weekends results in a larger response to alerts than during the week.

Using the demographic breakdown of attendance for the Zoo, I also explore how different segments of the population respond to alerts. If the costs of avoiding these activities are lower for local residents, either because they are more informed or have lower costs of substitution, then we expect to see larger responses for locals. Shown in columns (1) and (2) of table 4, GLAZA members reduce attendance by 4 to 6 more percentage points than overall attendance, depending on the specification. Given that GLAZA members are more likely to be local residents, this suggests locals show greater response to alerts than average attendees.

In examining the effects by age, as previously mentioned it is unclear whether the effect should be larger or smaller for children and the elderly as compared to the rest of the population. If the most susceptible people are obtaining ozone forecasts, then alerts should have less of an effect for children and elderly. But if information and activity planning is centralized, then alerts should have a larger effect for children and elderly because the benefits of avoiding are larger for these more susceptible segments of the population. The patterns in table 4 are consistent with

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<sup>18</sup> In this and all other sensitivity analyses I omit the non-parametric results because estimates are typically imprecise.

the centralized information argument: the responses for children and seniors range from 17 to 21% as compared to an overall response of around 10%. The largest response is for children under age 4, who decrease attendance by roughly 20% when an alert is issued. This is consistent with parents being most protective of their youngest children because they are unlikely to know their child's susceptibility to pollution. In general, these results suggest there is information content in these alerts.

Since alerts are widely publicized, people may respond to alerts in neighboring AMAs. People may recognize the inaccuracy involved in forecasting ozone levels and use alerts in neighboring areas as a potential signal of information, implying neighboring alerts would have a negative effect on attendance. Alternatively, if people are aware of an alert in a particular area, they may choose to go to a neighboring AMA without an alert because there are lower expected levels of ozone, indicating a positive effect on neighboring alerts. To test spatial responses to alerts, I include alerts from neighboring AMAs in equation (6). The results, shown in panel A of table 5, indicate the coefficient on own alerts at all three places is unchanged by including neighboring alerts. The effect of neighboring alerts is generally negative (though always statistically insignificant), suggesting people may use information from surrounding areas to infer about ozone levels in areas of interest. For the Zoo and Arboretum, the effects of neighboring alerts are larger than for the Observatory, though still imprecise. For the Arboretum, the effect of a neighboring alert is larger in magnitude than the own effect. One potential explanation is the Arboretum experiences higher levels of ozone on average, so people who attend are more cautious about ozone levels. These estimates are imprecise, though, and are merely suggestive of such patterns. Importantly, the main effects of alerts are unaffected by including neighboring alerts, which supports the main results.

I provide one general specification test for this model by including future alerts in equation (6). People can not respond to a forecasted alert before it occurs, so a significant effect would suggest misspecification. If people use a naïve version of equation (1) to forecast ozone on their own, however, then they may anticipate future smog alerts by increasing current outdoor activities, suggesting a positive coefficient on future alerts. Therefore, only a negative coefficient on future alerts would suggest misspecification. The results, shown in panel B of table 5, show effects from contemporaneous alerts are unaffected by the inclusion of future alerts. Furthermore, the table shows a positive effect from future alerts for all three places, though they are imprecisely estimated. This suggests people may be anticipating future smog alerts by increasing attendance today, but this table mainly serves to validate the main regression specification.

One concern with the evidence presented thus far is people may respond to alerts out of altruistic rather than health concerns.<sup>19</sup> When an alert is issued people may not participate in certain activities because this involves driving, and they do not want to contribute to pollution on a day already considered highly polluted. If this is so, people may reduce the number of trips they take to specific outdoor places but not limit their overall time spent outdoors. This would imply no avoidance behavior in response to alerts.

To address this issue, I estimate two models. First, I use attendance at the Museum of Natural History as the dependent variable in (6) to test if people substitute from outdoor to indoor activities. If people attempt to limit their contribution to pollution, then they would reduce attendance at any facility – indoor or outdoor. The results, shown in the first two columns of panel C in table 5, indicate no effect in the linear specification and an increase in

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<sup>19</sup> The theoretical model could be accommodated to include altruism by entering ozone or efforts towards environmental goods directly in the utility function.

attendance at the Museum in the restricted sample, though this is imprecisely estimated. Attendance increases by over 20% in the restricted sample, which is considerably larger in magnitude than for any of the outdoor places. This is perhaps less surprising because children are a high fraction of attendees at the Museum, and this estimate is of the same magnitude for children attendees at the Zoo. The sample sizes are considerably small, however, so it is unfortunately not possible to make strong conclusions. Nevertheless, the fact that I don't find a decrease in attendance further supports the main results.

As a second test of altruism, I examine whether two different proxies for traffic volume respond to alerts. First, I use traffic fatalities as the dependent variable in (6). If people drive less in response to an alert, there should be an accompanying decrease in traffic fatalities, all else equal. This specification is slightly different than previous specifications because I observe fatalities for all areas of SCAQMD. Therefore, I specify the dependent variable as traffic fatalities per AMA and include a separate constant for each AMA. The results from this specification, shown in the last two columns of panel C in table 5, indicate there is no effect of alerts on fatalities. As a second test, I use CO as a measure of traffic because it primarily comes from automobiles. If people drive less in response to alerts, CO levels should fall at the alert threshold. As shown in figure 2, CO evolves smoothly through the alert threshold, indicating people do not respond to alerts by driving less. This effect helps to substantiate the overall evidence that people are displaying avoidance behavior in response to information about pollution.

#### Costs of Avoidance Behavior

As alerts become increasingly common it may become more costly to switch activities; it may be easy to switch activities upon hearing one alert and people may tire of responding as they

become more frequent. To assess this, I also include in equation (6) an interaction between contemporaneous and lagged alert status ( $al_t * al_{t-1}$ ). This variable is an indicator function for whether an alert is issued on two consecutive days. If this coefficient has a positive effect, it indicates that the cost of switching activities is increasing over time.<sup>20</sup> Given that alerts issued two days in a row is relatively uncommon, these estimates are likely to be imprecise. Panel A of table 6 shows that when an alert gets issued one day only, responses are comparable for the Zoo, slightly higher for the Observatory, and slightly lower for the Arboretum than those reported in table 2. When alerts are issued on two consecutive days, however, the response to alerts decreases for the Zoo and Observatory, though estimates are statistically significant at just above 10%. In fact, these estimates suggest that avoidance behavior completely disappears on the second day. The same pattern does not occur for the Arboretum, with responses on the second day being comparable to the first. This is consistent with the results from table 6 that suggests attendees of the Arboretum may be more cautious than those at the Zoo and Observatory.

Responses on the second day may vary depending on the accuracy of the first day. Panel B of table 6 produces results for days when an alert was correctly forecasted the previous day. This yields a similar pattern to panel A, though the decrease in avoidance behavior from the second day is generally smaller when followed by a correctly issued alert. These results also suggest people may be tracking errors in alert forecasts. When an alert is issued correctly, they are less likely to not respond when an alert gets issued on the next day. These estimates are imprecise, so this interpretation is merely suggestive.

Consecutive alerts are more likely during the peak times of the smog season, and responses to alerts may vary throughout the season. Therefore, I limit the analysis by running

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<sup>20</sup> An alternative explanation is that the media may not report an alert as vigorously on the second day. It is unfortunately not possible to distinguish this explanation from the above explanation.

separate regressions for the first day response (given that one is issued on the second day) and for the second day response (given that one is issued on the first day). If the coefficient in the second specification is lower than the coefficient in the first specification, this would indicate increasing costs to switching activities. The results for all three places in each specification indicate this is so. The second day response is about half the size of the first day response in the restricted sample for all three places. Despite these exercises being increasingly taxing on the data, they support decreasing returns to substitute activities.

Without knowing the value people receive from the activity they switch to, it does not seem possible to measure the costs of avoidance behavior. This intertemporal impatience, however, can be used to estimate the cost of avoidance behavior. If people choose not to respond to the second alert after a string of consecutive alerts, then the cost of avoidance behavior is at least as much as the increased cost in expected illness they face from increasing their exposure to ozone. This can be summarized by the following equation:

$$p_o|_{oz=oz^*} \geq [\delta o / \delta a l_t \cdot a l_{t-1}] * [\delta h / \delta o|_{oz=oz^*}] * p_h \quad (7)$$

where  $p_o|_{oz=oz^*}$  represents both the monetary and opportunity costs associated with avoidance behavior for a given level of ozone  $oz^*$ ,  $\delta o / \delta a l_t \cdot a l_{t-1}$  is the increase in exposure associated with alerts being issued two days in a row,  $\delta h / \delta o|_{oz=oz^*}$  is the effect of spending time outside on health at a given level of ozone  $oz^*$ , and  $p_h$  is the costs associated with the change in health. Estimates of  $\delta o / \delta a l_t \cdot a l_{t-1}$  are from the three panels of results in table 6, but only for the Zoo since this is the most reliable data of the three outdoor places. For estimates of  $\delta h / \delta o|_{oz=oz^*}$ , I use estimates of the effect of exposure to ozone via smog alerts on asthma hospitalizations for children age 5-19 from

Neidell (2006).<sup>21</sup> For  $p_h$ , I use \$50 for  $p_h$ , a common insurance co-payment for hospitalizations. If people have insurance, the hospital bill does not reflect individual private costs, but instead represents social costs of hospitalizations that may not be internalized by the individual.

It is important to note at least three caveats regarding these estimates, one of which I offer a potential solution. One, there could be other illnesses associated with exposure to ozone that either do not result in hospitalizations or results in other illnesses. I scale these estimates using numbers from the CDC that indicate roughly 27 non-hospital visits occur for each hospital visit (Mannino (2002)).<sup>22</sup> There are no readily available numbers for illnesses other than asthma, so I unfortunately can not include them. Two, the insurance co-payment does not necessarily reflect the full costs of illness for the individual, as it ignores any lost time or discomfort associated with asthma. Therefore, these numbers likely represents a lower bound of the costs of avoidance behavior. Three, this assumes people know the costs of not avoiding outdoor activities. Given the history of smog and ozone in Southern California it seems reasonable that people have some sense of the costs, but this can not be directly verified.

Results for this exercise are shown in table 7. For explaining the values in each cell, focus on column (1). The first row indicates there are roughly 1.88 more hospital admits for asthma from the change in time spent outside as a result of an alert being correctly issued (ozone reaches a level of 0.20 ppm). If there are 27 times more non-hospital admits for every hospital admit, this results in 51 total visits for care. Estimates from table 6 indicate an 11.4% increase in exposure from alerts being issued two days in a row, which results in 5.82 more visits. Valuing

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<sup>21</sup> There are numerous studies that examine the effect of ozone on health. To the best of my knowledge, however, Neidell (2006) is the only study that directly incorporates avoidance behavior, making it the only results that can be used for this analysis.

<sup>22</sup> To arrive at this number, in 1999 there were 2.387 million physician visits and hospital outpatient department visits, 389,000 emergency department (ED) visits, and 85,000 hospital visits for asthma for children ages 5-14. I assume all hospital and ED visits are also recorded in this first number. Therefore, the ratio of non-hospital to hospital visits is  $((2.387 - .389 - .085) + .389) / .085$ .

these visits at \$50 leads to costs of avoidance behavior of \$290.85 per person. Overall, these estimates indicate that a correctly issued alert results in costs ranging from \$212 to \$590 depending on the specification from table 6. The estimates appear somewhat reasonable given the monetary costs of these activities. For example, if a family of four goes to the Zoo, the admission price is roughly \$40 and transportation and parking expenses are roughly \$20. Using estimates from the restricted sample, this leaves \$179 to \$297 left for the value of leisure time. Depending on how long they spend at the Zoo, the resulting value of leisure time may be comparable to wage rates. Although this exercise is considerably demanding on the data and the results are relatively imprecise as a result, it is suggestive that costs of avoidance behavior are important to consider in environmental policy.

## **7. Conclusion**

Using a regression discontinuity design to estimate whether people display avoidance behavior in response to information about pollution, I find a significant decrease in time spent outdoors when smog alerts are issued. The costs to responding, which should be interpreted with caution, appear non-negligible. This suggests that people's actions to reduce the impact of an externality must be considered when computing welfare costs, such as that offered in the willingness to pay approach. These results also suggest that people respond quickly to publicly provided information about risk. However, people's patience for responding wanes as more warnings are supplied, suggesting that policy makers should account for this when deciding how often to provide information.

If people respond to information about pollution, this can also affect our understanding of the biological effect of ozone on health. That is, estimates of the biological effect of ozone on health that do not account for individuals' responses to pollution may be biased. Explored in

more detail in a separate paper (Neidell (2006)), I find that estimates that do not control for smog alerts reveal statistically insignificant effects of ozone on asthma hospitalizations for children. By contrast, estimates that do control for smog alerts are statistically significant and nearly four times larger. These results suggest that omitting behavioral responses to pollution severely biases estimates of the biological effect of ozone on health.

A lingering question of this analysis is who responds to smog alerts? To regulate externalities from air pollution, policy makers face two choices. They can reduce overall emissions and improve air quality for all people – whether they are susceptible or unsusceptible to the health effects of pollution. Alternatively, policy makers can provide information to allow individuals with the greatest costs from exposure – presumably susceptible people – to reduce their exposure. Depending on the fraction of susceptible people in the population, the latter may be a more efficient policy. The results indicating that children and elderly are more responsive to alerts than adults is suggestive that the “right” people are responding, but future research should focus on this topic in more detail.

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Figure 1. Adherence to Smog Alert Selection Rule

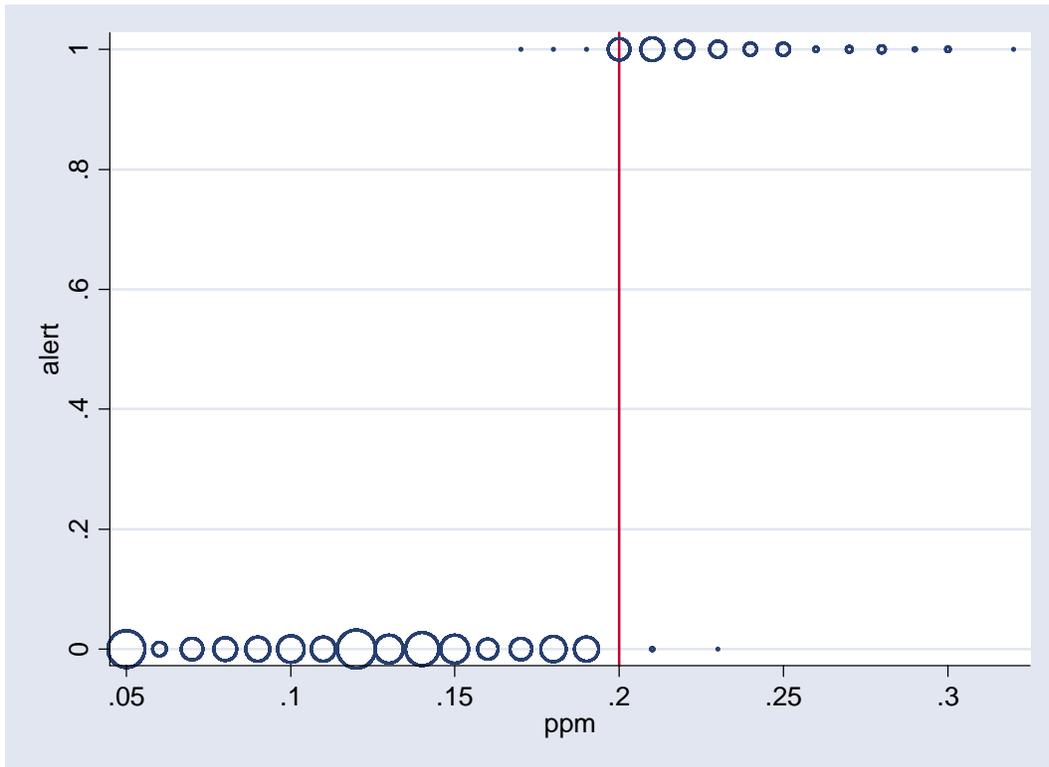
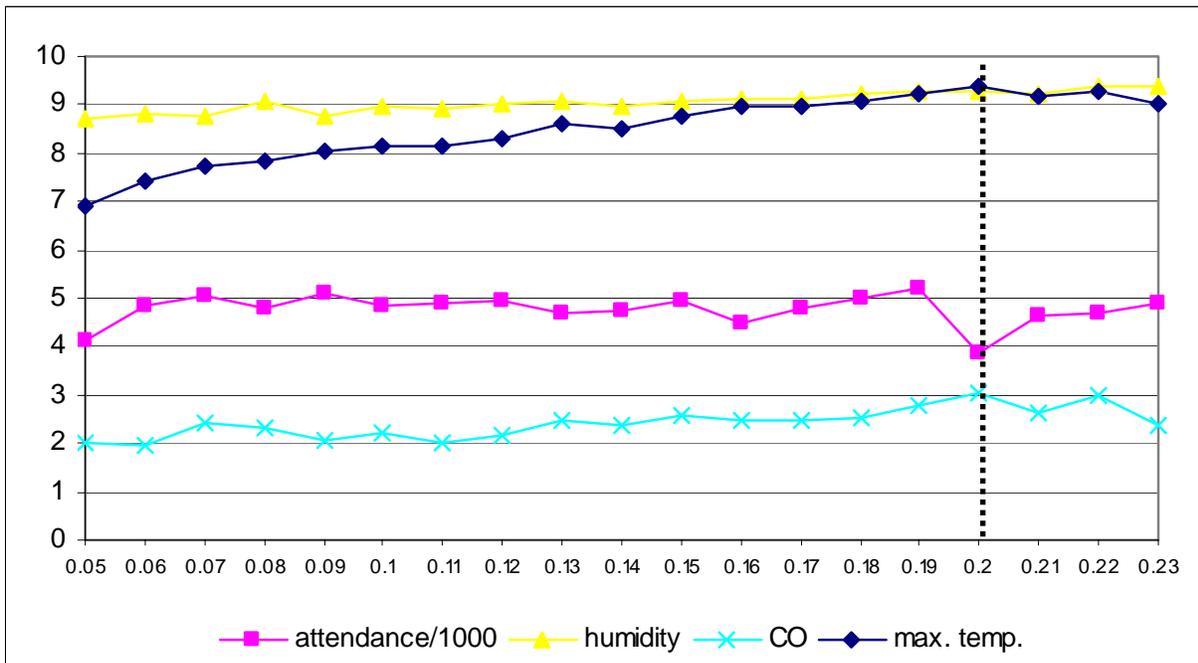


Figure 2. Zoo Attendance and Covariates by Ozone Forecast



**Table 1. Summary Statistics for Outdoor Places and Smog Alerts**

<b>Zoo (n=1919)</b>			<b>Museum (n=1111)</b>			
	mean	std. dev.		mean	std. dev.	
attendance	4757	3169	attendance	910	589	
alert	0.05	0.23	alert	0.01	0.10	
ozone forecast (ppm)	0.12	0.05	ozone forecast (ppm)	0.09	0.03	
ozone (ppm)	0.08	0.04	ozone (ppm)	0.07	0.03	
max.temp./10	8.22	0.97	max.temp./10	8.05	0.81	
precip. (in.)	0.22	1.63	precip. (in.)	0.19	1.39	
relative humidity/10	8.98	0.72	relative humidity/10	9.01	0.71	
carob monoxide (ppm)	2.31	1.24	carob monoxide (ppm)	2.31	1.25	
nitrogen dioxide (ppm)	0.07	0.03	nitrogen dioxide (ppm)	0.07	0.04	
juniors	766	776				
seniors	81	51				
adult	1532	1661				
glaza members	713	532				
under 4	301	364				
<b>Observatory (n=1745)</b>			<b>Traffic Fatalities (n=18,895)</b>			
attendance	5614	2363	daytime fatalities (6 am - 8 pm)	0.20	0.50	
alert	0.06	0.23	alert	0.05	0.21	
ozone forecast (ppm)	0.12	0.05	ozone forecast (ppm)	0.10	0.05	
ozone (ppm)	0.08	0.04	ozone (ppm)	0.08	0.04	
max.temp./10	8.25	0.97	max.temp./10	8.20	1.18	
precip. (in.)	0.19	1.37	precip. (in.)	0.22	1.62	
relative humidity/10	8.98	0.71	relative humidity/10	9.00	0.73	
carob monoxide (ppm)	2.30	1.24	carob monoxide (ppm)	1.70	0.90	
nitrogen dioxide (ppm)	0.07	0.03	nitrogen dioxide (ppm)	0.06	0.02	
<b>Arboretum (n=1653)</b>			<b>Accuracy of alerts</b>			
attendance	449	477		<b>Zoo</b>	<b>Observ.</b>	<b>Arboretum</b>
alert	0.15	0.36	issued	104	99	254
ozone forecast (ppm)	0.13	0.05	correct	19	19	65
ozone (ppm)	0.10	0.05	missed	35	34	17
max.temp./10	8.35	0.87				
precip. (in.)	0.21	1.50	<b>Number of alerts over time</b>			
relative humidity/10	9.00	0.70	year	<b>Zoo</b>	<b>Observ.</b>	<b>Arboretum</b>
carob monoxide (ppm)	1.57	0.76	1989	16	16	-
nitrogen dioxide (ppm)	0.06	0.03	1990	12	10	54
			1991	20	19	37
			1992	24	22	48
			1993	10	10	36
			1994	15	15	37
			1995	7	7	27
			1996	0	0	14
			1997	0	0	1

**Table 2. Effect of Smog Alerts on Outdoor Attendance**

	Zoo			Observatory			Arboretum		
	1	2	3	4	5	6	7	8	9
	linear	.15-.24	NP	linear	.15-.24	NP	linear	.15-.24	NP
alert	-0.149** [0.035]	-0.105** [0.026]	-	-0.028 [0.022]	-0.027 [0.019]	-	-0.089 [0.048]	-0.062* [0.030]	-
ozone forecast=.15	-	-	0.222** [0.039]	-	-	0.055* [0.025]	-	-	0.166** [0.035]
ozone forecast=.16	-	-	0.254** [0.039]	-	-	0.045 [0.028]	-	-	0.119** [0.036]
ozone forecast=.17	-	-	0.218** [0.040]	-	-	0.047 [0.025]	-	-	0.152** [0.034]
ozone forecast=.18	-	-	0.198** [0.041]	-	-	0.015 [0.025]	-	-	0.149** [0.038]
ozone forecast=.19	-	-	0.267** [0.043]	-	-	0.068* [0.026]	-	-	0.058 [0.036]
ozone forecast=.20	-	-	0.148** [0.042]	-	-	0.011 [0.028]	-	-	0.115** [0.035]
ozone forecast=.21	-	-	0.157** [0.044]	-	-	0.069* [0.027]	-	-	0.053 [0.035]
ozone forecast=.22	-	-	0.190** [0.043]	-	-	0.003 [0.030]	-	-	0.076 [0.038]
ozone forecast=.23	-	-	0.007 [0.046]	-	-	0.064* [0.029]	-	-	0.021 [0.037]
ozone forecast=.24	-	-	0.120 [0.069]	-	-	0.056 [0.041]	-	-	-0.126** [0.041]
(.15-.19) - (.20-.24)			-0.107			-0.005			-0.101
Observations	1919	520	1820	1745	497	1153	1653	579	1378
R-squared	0.75	0.82	0.99	0.68	0.72	0.99	0.82	0.83	0.99

\* significant at 5%; \*\* significant at 1%. Standard errors clustered on ozone forecast that account for heteroskedasticity in brackets. Columns 1, 4, and 7 include a linear term for ozone forecast, columns 2, 5, and 8 limit the sample to ozone forecasts between 0.15 and 0.24 ppm, and columns 3, 6, and 9 include a separate dummy variable for each ozone forecast. All regressions include a quadratic in maximum temperature, precipitation, humidity, carbon monoxide, nitrogen dioxide, an indicator for holiday, an indicator for summer schedule, day of week dummies and year-month dummies. The regressions for

**Table 3. Effect of Alerts on Outdoor Attendance by Day of Week**

	Zoo		Observatory		Arboretum	
	1	2	3	4	5	6
	linear	.15-.24	linear	.15-.24	linear	.15-.24
alert	-0.093*	-0.054	0.023	0.009	-0.023	-0.046
	[0.042]	[0.047]	[0.035]	[0.034]	[0.041]	[0.036]
alert*weekend	-0.208	-0.182	-0.180**	-0.123*	-0.195**	-0.049
	[0.104]	[0.106]	[0.055]	[0.053]	[0.059]	[0.039]
Observations	1919	520	1745	497	1653	579
R-squared	0.76	0.82	0.68	0.72	0.82	0.83

See notes to table 2.

**Table 4. Effect of Alerts on Zoo Attendance by Demographic**

	GLAZA members		Juniors		Seniors		Under 4	
	1	2	3	4	5	6	7	8
	linear	.15-.24	linear	.15-.24	linear	.15-.24	linear	.15-.24
alert	-0.193**	-0.171**	-0.229**	-0.178**	-0.190**	-0.173**	-0.214**	-0.200**
	[0.052]	[0.030]	[0.056]	[0.050]	[0.039]	[0.029]	[0.056]	[0.061]
Observations	1918	520	1918	520	1915	520	1918	520
R-squared	0.63	0.63	0.78	0.85	0.67	0.77	0.69	0.71

See notes to table 2.

**Table 5. Specification Checks**

	1	2	3	4	5	6
	linear	.15-.24	linear	.15-.24	linear	.15-.24

**A. Include Neighboring AMA Alerts**

	Zoo	Observatory	Arboretum
alert	-0.176**	-0.128**	-0.065*
	[0.040]	[0.033]	[0.032]
neighbor alert	-0.056	-0.043	-0.107
	[0.043]	[0.035]	[0.108]
Observations	1919	520	579
R-squared	0.75	0.82	0.83

**B. Include Future Alerts**

	Zoo	Observatory	Arboretum
alert	-0.150**	-0.103**	-0.073*
	[0.037]	[0.024]	[0.034]
alert t+1	0.061	0.081	0.055
	[0.041]	[0.057]	[0.041]
Observations	1868	506	560
R-squared	0.75	0.81	0.83

**C. Indoor Time and Traffic Fatalities**

	Museum	Daytime Fatalities
alert	-0.013	-0.011
	[0.144]	[0.016]
Observations	1111	3157
R-squared	0.53	0.16

See notes to table 2.

**Table 6. Effect of Consecutive Alerts on Outdoor Attendance**

	Zoo		Observatory		Arboretum	
	1 linear	2 .15-.24	3 linear	4 .15-.24	5 linear	6 .15-.24
<b>A. Two in a row</b>						
alert <sub>t</sub>	-0.164** [0.036]	-0.117** [0.019]	-0.074** [0.021]	-0.071* [0.022]	-0.046 [0.050]	-0.015 [0.044]
alert <sub>t</sub> *alert <sub>t-1</sub>	0.114 [0.068]	0.100 [0.058]	0.091 [0.055]	0.093 [0.050]	-0.022 [0.064]	-0.032 [0.071]
Observations	1863	503	1539	467	1582	545
R-squared	0.76	0.82	0.69	0.71	0.82	0.84
<b>B. Two in a row, first day correct</b>						
alert <sub>t</sub>	-0.146** [0.034]	-0.094** [0.022]	-0.045* [0.021]	-0.040* [0.019]	-0.061 [0.049]	-0.039 [0.031]
alert <sub>t</sub> *alert <sub>t-1</sub>	0.206 [0.110]	0.067 [0.077]	0.045 [0.054]	0.027 [0.048]	-0.084 [0.119]	-0.049 [0.127]
Observations	1863	503	1539	467	1582	545
R-squared	0.76	0.82	0.69	0.71	0.82	0.84
<b>B. Separate effect for 1st day and 2nd day</b>						
alert 1st day	-0.162 [0.086]	-0.105* [0.055]	-0.090 [0.042]	-0.071* [0.037]	-0.041 [0.059]	-0.160* [0.054]
alert 2nd day	-0.080 [0.095]	-0.045 [0.049]	0.037 [0.109]	-0.028 [0.041]	0.026 [0.077]	-0.068 [0.054]
Observations	100	93	93	90	219	179
R-squared	0.92	0.92	0.82	0.82	0.85	0.86

See notes to table 2.

**Table 7. Estimate of the Cost of Avoidance Behavior for Children Ages 5-19**

	1 linear	2 linear	3 linear	4 .15-.24	5 .15-.24	6 .15-.24
$\delta h / \delta o  _{oz=0.20}$	1.884	2.116	1.907	2.641	3.287	2.943
$\delta o / \delta al_t \cdot al_{t-1}$	0.114	0.206	0.082	0.100	0.067	0.060
$p_o  _{oz=0.20}$	\$290.85	\$590.38	\$211.79	\$357.63	\$298.24	\$239.10

Estimates for the first row are from Neidell (2006). For the second row, columns 1 & 4 use estimates from the corresponding columns in Panel A of table 6, columns 2 & 5 use Panel B, and columns 3 & 6 use the difference between the coefficient on the first and second day from Panel C. Values in the third row are obtained by multiplying values in the first row by the second row by \$50 (hospital co-payment) by 27.082 (ratio of non-hospital to hospital visits).